# **Top 10 Business Mindsets**

### Mindset #1: Patience in the macro. Impatience in the micro.

Take action each day toward the realization of your vision and goals, but relax about the future.

### Mindset #2: A.B.O - Always Be Observing.

Be on high alert all the time for business lessons—even/especially outside your business.

## Mindset #3: I've done enough today.

Put down the work and completely unplug. Don't always have the faucet on all day, every day.

## Mindset #4 - It's not personal.

Don't make the assumption that other people know your world, and that you know theirs.

## Mindset #5: I trust my gut.

Maybe you hear it, feel it, see it, or know it...however your intuition speaks to you, develop that.

### Mindset #6: My time is valuable.

What's your billable rate per hour? Now multiply by 3. That's your true value to your company.

## Mindset #7: All is well. Nothing's wrong here.

"All's well, nothing's wrong here" makes you incredibly flexible, which brings you options and power.

## Mindset #8: That's not what I'm doing right now.

Don't let the little things distract you...focus on big project work.

### Mindset #9: An investment in me is an investment in my business.

Take care of yourself, see your friends, go shopping, take a break, educate yourself, develop yourself.

### Mindset #10: Focus on making a contribution. The money will follow.

You want big money? You need a big commitment to contribution.

